

**Rob Mactaggart (BBus, MRICS) - Director**

Overview

Rob Mactaggart has wide experience in real estate including property development, portfolio management, real estate sales and acquisition, property marketing, masterplanning, corporate strategy, property valuation, feasibility analysis, and specialised real estate including airport real estate and self storage facilities.

Experience integrating urban planning, landscape and public art into masterplanned mixed-use real estate development.

Track record of aligning human resources to achieve corporate goals, through recruitment, business restructure, change management.

Adoption or creation of business processes for business risk minimisation and value creation in key areas of relationship management (internal and external customers), risk management and minimisation, new business generation, compliance, property investment, deal negotiation.

Assets types with direct planning, development and management experience:

- Mixed-use town centres,
- Business parks,
- Industrial land sub divisions,
- Industrial buildings,
- Retail shopping centres,
- Factory outlet centres,
- Office buildings,
- Self-storage facilities.

Experience

*Overview of Role as Head of Property at Brisbane Airport:*

- Developed and implemented real estate strategy for 1,000 hectares of land encouraging diverse land use and creating shareholder value. Reviewed and updated annually
- Grown property portfolio value from \$320m (FY05) to \$707m (FY10)
- Delivered average shareholder returns 16.7% over last 5 years
- Delivered within budget:
  - 15 civil projects totalling \$96,000,000
  - 39 building projects totalling \$187,000,000
- Commissioned Airport Landscape Masterplan, Airport Urban Plan, Public Art Strategy, Development Control Plans

**2010 -**

**Director, Gateway Project Partners**

- Provided masterplanning consultancy services to airports in Australia and Papua New Guinea.

**April 1998 - August 2010**

**Head of Property, Brisbane Airport Corporation Ltd**

Responsibilities:

- Maximise value of company's real estate assets
- Lead and manage the property team.
- Set and implement the real estate strategy including precinct planning, development sequencing, and marketing.
- Compile annual revenue, expense and CAPEX budgets, 5-year revenue and capex, and 20-year CAPEX budgets for department.
- Negotiate and document contractual arrangements for design consultants, lease and "sale" agreements and, and construction contracts.
- Work with other departments to achieve goals. Finance, maintenance, environment, planning, infrastructure delivery and management.
- Manage the delivery of civil and building projects.

**April 1995 to April 1998**

**Joint Managing Director, Director, Colliers Jardine (Qld) Pty Ltd**

Responsibilities:

- Joint management and profitability of the business
- Resourcing the business to meet corporate objectives.
- Ensure excellent service delivery to company clients.
- Major transactions.

**November 1991 to March 1995**

**Director Colliers Jardine New Zealand Limited, General Manager Wellington Office, Colliers Jardine New Zealand Limited**

Responsibilities:

- Overall management of business
- Building business to meet corporate target of top tier firm.
- Building and maintaining customer relationships
- Resourcing business to meet corporate objectives
- Winning repeat and transactional business opportunities for the company

### Professional

- Bachelor of Business (Valuation), University of Queensland (1985)

### Industry

- Associate Australian Property Institute
- Member Royal Institution of Chartered Surveyors
- Member Institute of Company Directors
- Chair-Elect, Australasian Airports Association (AAA) Property Working Group
- Member Division Council Property Council of Australia Queensland Division (7 years +)

Member University of Queensland Advisory Board for Real Estate Studies (10 years +)