



AUSTRALASIAN AIRPORTS REAL ESTATE CONFERENCE

2–3 August 2012

Canberra, Australian Capital Territory, Australia



Gungahlin ○

Belconnen ○

CANBERRA ○

Woden Valley ○

Tuggeranong ○



ABOUT THE AAREC 2012 CONFERENCE

In early 2004, we recognised the need for the Airport Property Managers to get together to swap ideas and learn from each other. The first Australasian Airports Real Estate Conference was held in Brisbane in late 2004. At the conclusion of that conference it was decided to hold a conference each year at a different Australasian airport, with a key component of the conference being a tour of the hosting Airport. This gave all delegates the opportunity to see and learn first hand how different airports are responding to their airside demands, spatial constraints and regional growth and opportunities. Airports that have hosted the conference are:

2004 Brisbane	2005 Canberra
2006 Adelaide	2009 Brisbane
2010 Darwin	2011 Melbourne

This year, the conference returns to our political and arts capital, Canberra. Canberra is a particularly exciting location for our conference this year given the exciting new upgrades and Masterplanning which has occurred at the airport over the recent months.

We have incorporated a number of activities on airport this year including a Masterplanning presentation, walking tour of Brindabella Business Park and a tour of the airport in its entirety.

I would like to thank our sponsors and the conference organising committee for giving their time in helping to organise what we hope to be a truly successful conference.

We hope you can join us in Canberra in August 2012.

Yours faithfully,

Rob Mactaggart
Conference Organiser

Stephen Byron
CEO Canberra Airport

INFORMATION ABOUT CANBERRA AIRPORT

Capital Airport Group purchased Canberra Airport from the Commonwealth Government's Federal Airports Corporation in May 1998. Canberra Airport is located approximately 12 km from Canberra's CBD. It offers international and domestic FBT operations.

At the time of privatisation, the Airport consisted of the airport terminal, general aviation precinct and the RAAF Fairbairn base. Thirteen years later, Canberra Airport has evolved into a multi-modal transport hub, business and retail destination. Key on airport property developments include:

- The multi award winning Brindabella Business Park is arguably Australia's greenest business centre. It is home to approximately 5,000 workers and encompasses 18 A-grade commercial buildings totalling 100,000m² NLA.
- The former RAAF base at Fairbairn is now the airport's largest commercial precinct, and represents the second stage of the Airport's business hub. It is currently occupied by approximately 2,000 workers.
- Majura Park is the newest multi faceted precinct, with an exciting combination of retail and commercial office accommodation (26,000m² NLA).

CONFERENCE VENUE

BRINDABELLA CONFERENCE CENTRE

Alastair Swayn Theatre
33 & 35 Brindabella Cct
Brindabella Business Park

AAREC 2012 CONFERENCE PROGRAM

TIME	TOPIC
THURSDAY 2 AUGUST 2012	
8:30am	Key Note Topic 1 Commercial Opportunities from the Mining Boom A panel of mining influenced airports discuss the commercial environment and the opportunities it has provided.
9:30am	Keynote Topic 2 History of the Airports Act and Evolution of the Regulations – Jim Wolfe (Department of Infrastructure and Transport)
10:00am	Impact of the Leasehold Tenure and Airports Act Regulations on the Value and Development on Airport <ul style="list-style-type: none"> • 99 year leases – extension / extra option • early exercise of option • development approval process – Tom Young (Norton Rose)
10:20am	Discussion
10:30am	Parafield Airport MDP Presentation by Ken May on the new Parafield Airport Masterplan that was prepared within the new amendments to the Airports Act (including accommodating the significant development guidelines). – Ken May (Adelaide Airport)
11:00am	Morning Tea
11:20am	Property and Planning Working Group/Learnings <ul style="list-style-type: none"> • Policy Priorities for 2012 • Reflection on issues from 2011 – Led by Rob Mactaggart and Stephen Byron
11:30am	Discussion
11:50am	Regional Airport Developments Regional airport panel to discuss the value of general aviation to airport assets. – Peter Crowley (Sydney Metro Airports) – Neil Whetherstone (Ballina Airports)
12:30pm	Break for Lunch
1:15pm	Airport Car Rentals Presentation regarding the best practise and airport strategies from a national and global perspective – Chris Rusden (Hertz Australia)
1:45pm	Discussion
2:00pm	Canberra Airport Masterplan – Stephen Byron
2:45pm	Discussion
3:00pm	Walking Tour of Brindabella Business Park
3:45pm	Meet bus to go to Fairbairn
4:00pm	Afternoon Tea Lindsay and Edmunds – Handmade Organic Chocolate
4:30pm	Depart Fairbairn to go to Majura Park
4:50pm	Walking Tour of Majura Shopping Centre (Big W then Woolworths) Walking Tour of Costco
6:00pm	Depart Majura Park
7:15pm	Conference Dinner Sage Restaurant, Canberra

TIME	TOPIC
FRIDAY 3 AUGUST 2012	
8:30am	Key Note Topic 3 Road Access Issues into and around Airports and Precincts <ul style="list-style-type: none"> – Mark Wille (Brisbane Airport Corporation) – David Skinner (Perth Airport) – Peter Wych (Sydney Airport)
9:15am	Discussion
9:30am	Key Airport Property Masterplanning – Brisbane Airport Case study of major airports Masterplanning processes; including constraints and successes.
10:00am	Discussion
10:15am	Property Projects at Airports Case study of regional development on airports. – Hans Pearson (Gateway Project Partners) – Nick Davey (APP)
10:45am	Discussion
11:00am	Morning Tea
11:15am	Sydney Airport Property Update – Peter Wych (Sydney Airport)
11:45am	Keynote Topic 4 Hotel Development on Airports Panel of major airports operating hotels; constraints and benefits. – Linc Horton (Melbourne Airport) – Peter Alexander (Auckland Airport) – Ross Baynes (Darwin Airport)
12:45pm	Discussion
1:00pm	Board bus to go to Lunch
1:15pm	Conference Lunch at Regatta Point Exhibition Masterplanning a National Capital – Walter Burley Griffin's Plan for a Garden City
3:45pm	The Griffin Legacy In 2008, the National Capital Authority released a fresh masterplan to build on Griffin's legacy and deliver over 500,000m ² of mixed use development at the base of the Parliamentary Triangle (Constitution Ave).
4:30pm	Conference Completion Bus back to Airport (arrive 4:45pm)

CONTACT INFO

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CONFERENCE VENUE

BRINDABELLA CONFERENCE CENTRE

Alastair Swayn Theatre
33 & 35 Brindabella Cct
Brindabella Business Park

To use Wi-Fi while in the conference centre:

User name: brindabella room Password: Access1105

ABOUT OUR SPONSORS



Norton Rose Group is a leading international legal practice. We offer a full business law service from offices across Europe, the Middle East and Asia Pacific.

Knowing how our clients' businesses work and understanding what drives their industries is fundamental to us. Our lawyers share industry knowledge and sector expertise across borders, enabling us to support our clients anywhere in the world. We are strong in financial institutions; energy; infrastructure and commodities; transport and technology.

We have over 1800 lawyers operating from 30 offices in Abu Dhabi, Amsterdam, Athens, Bahrain, Bangkok, Beijing, Brisbane, Brussels, Canberra, Dubai, Frankfurt, Hamburg, Hong Kong, London, Melbourne, Milan, Moscow, Munich, Paris, Perth, Piraeus, Prague, Rome, Shanghai, Singapore, Sydney, Tokyo and Warsaw and from associate offices in Ho Chi Minh City and Jakarta.

Norton Rose Group comprises Norton Rose Australia of together with Norton Rose LLP, Norton Rose OR LLP, Norton Rose South Africa (incorporated as Deneys Reitz Inc) and their respective affiliates.



Hertz is the largest worldwide airport general use car rental brand operating from approximately 8,500 locations in approximately 150 countries worldwide.

Since inception, Hertz has gained the reputation as the number one airport car rental brand in the U.S. and at 94 major airports in Europe, operating both corporate and licensee locations in cities and airports in North America, Europe, Latin America, Asia, Australia and New Zealand, Africa, and the Middle East.

In this part of the world, Hertz operates from more than 210 car-rental locations in Australia and 25 in New Zealand, plus 11 locations in both countries which are operated by the Hertz-owned 2nd-tier brand Ace Rental Cars. Furthermore, in 2010 Hertz acquired the leading provider of car-sharing services in Australia, Flexicar, which provides innovative mobility solutions in both Melbourne and Sydney.

In addition, Hertz operates one of the world's largest equipment rental businesses, Hertz Equipment Rental Corporation, offering a diverse line of rental equipment, including tools and supplies, and new and used equipment for sale from approximately 320 branches in the United States, Canada, France, Spain, Italy, China and Saudi Arabia, as well as through its international licensees. In late 2008, Hertz introduced a global car-sharing service, now referred to as Hertz on Demand, where customers can rent by the hour from various locations in the U.S., Canada and Europe. Hertz also owns Donlen Corporation, based in Northbrook, Illinois, which is a leader in fleet leasing and management services.



The Airport Group are full service airport advisors and project managers.

We are the only firm that brings together 60 years of Airport operational, planning and design experience coupled with Australasia's leading Airport Commercial experience.

Our Airside services are focussed on the design, planning and operational requirements of the aviation industry, to ensure airports can grow efficiently to meet current and forecast demands.

Our Commercial expertise focuses on creating the highest commercial returns from airports that best meets the needs of its users and community.

Our Landside services are based on hands on experience of planning, developing and managing large Airport landside and property assets.

The Airport Group offers a comprehensive 'whole of airport' solution for regional and metropolitan airports in Australia, New Zealand and the Pacific Region.

The Airport Group knows airports.



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AAREC 2012 REGISTRATION FORM

*This document will be a TAX INVOICE for GST for when fully completed and you make a payment. ABN: 74 110 922 211
Please retain a copy for your records. All prices are GST exclusive. Please photocopy form for additional registrations.*

SECTION A - DELEGATE DETAILS	
Title	<input type="checkbox"/> Mr <input type="checkbox"/> Mrs <input type="checkbox"/> Ms <input type="checkbox"/> Other:
Surname	
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Preferred Name	
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	Suburb Postcode
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Facsimile	
Mobile	
Email	
<input type="checkbox"/> Do not provide my name, organisation, business telephone and email to delegates, conference sponsors or third parties	
Special Requirements (eg. dietary requirements or wheel chair access)	

SECTION B - PAYMENT	
Today's Date	
<input type="checkbox"/> Check enclosed for \$	
OR I authorise Mactaggart & Co. to charge my:	
<input type="checkbox"/> Master Card <input type="checkbox"/> Visa	
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Expiry Date	
Total Amount	\$
A tax invoice/receipt will be issued via email when payment has been processed by Mactaggart & Co.	

	EARLY BIRD <i>(by 30 June 2012)</i>	STANDARD <i>(after 30 June 2012)</i>
AAREC 2012	<input type="checkbox"/> \$700	<input type="checkbox"/> \$900
Additional Dinner Guest		<input type="checkbox"/> \$150
Additional Day 2 Lunch Guest		<input type="checkbox"/> \$150

Sub-total	
+GST 10%	
TOTAL	

* Subject to minimum and maximum numbers

OFFICE USE ONLY	
ID	
Receipt	

Banking details:

Mactaggart & Co Real Estate Advisory Group Pty Ltd
National Australia Bank, 99 Racecourse Road, Hamilton, QLD Australia
BSB: 084 223 Account No: 576 24 6011

SEND REGISTRATIONS TO:

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